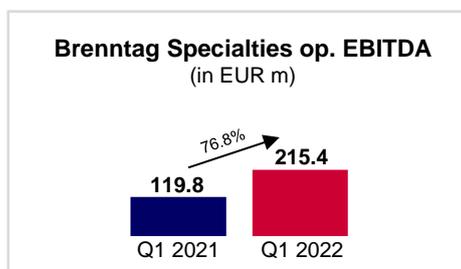
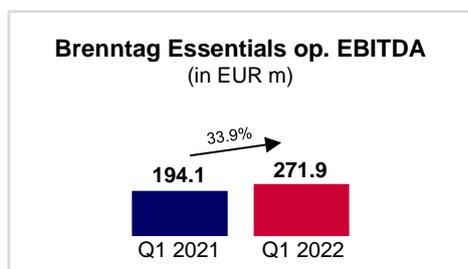
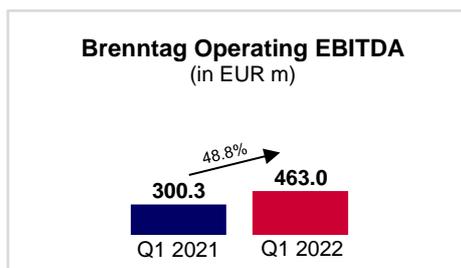
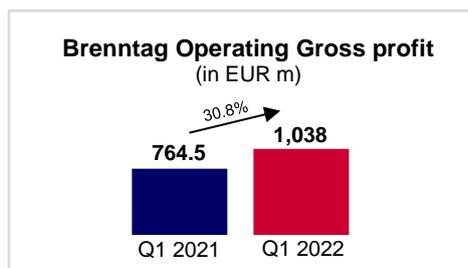


**Press Release**

Essen, May 11, 2022

**Brenntag achieved strong results in the first quarter 2022 in an exceptionally challenging market environment**

- **Operating gross profit\* rises by 30.8%\*\* to 1,038 million EUR**
- **Operating EBITDA\*\*\* reaches 463.0 million EUR (+48.8%\*\*)**
- **Earnings per share significantly increased by 155.6% to 1.61 EUR**
- **Both divisions strongly contribute to the results in the first quarter with Brenntag Specialties exceeding Brenntag Essentials, substantiating the strategic decision to create the new operating model**



“In the exceptionally challenging market environment of the first quarter of 2022, Brenntag achieved strong results and managed to maintain supply to our customers. While both divisions strongly contributed to these results, Brenntag Specialties significantly exceeded Brenntag Essentials in operating EBITDA growth, substantiating the importance of our strategic decision to create our new operating model. This is a rewarding result in our ongoing transformation process and encourages us on our path forward.”

**Christian Kohlpaintner, CEO Brenntag SE**

**Brenntag (ISIN DE000A1DAH0), the global market leader in chemicals and ingredients distribution, reports strong results in the first quarter 2022 in an exceptionally challenging market environment. The severe geopolitical uncertainties, particularly caused by the war in Ukraine, which Brenntag strongly condemns, add to the ongoing pressure on global supply chains. Both divisions continue to deliver strong results with Brenntag Specialties showing a particular strong growth.**

Christian Kohlpaintner, Chief Executive Officer of Brenntag SE, said: "In the exceptionally challenging market environment of the first quarter of 2022, Brenntag achieved strong results and managed to maintain supply to our customers. While both divisions strongly contributed to these results, Brenntag Specialties significantly exceeded Brenntag Essentials in operating EBITDA growth, substantiating the importance of our strategic decision to create our new operating model. This is a rewarding result in our ongoing transformation process and encourages us on our path forward."

In the first quarter 2022, Brenntag generated sales of 4.533.1 million EUR. Operating gross profit rose by 30.8% to 1,038 million EUR compared to 764.5 million EUR in previous year's quarter. Operating EBITDA reached 463.0 million EUR, a strong year-on-year increase of 48.8%. Earnings per share totaled 1.61 EUR compared to 0.63 EUR a year ago which is a significant increase of 155.6%.

Kristin Neumann, Chief Financial Officer of Brenntag SE, said: "In the first quarter of 2022, we report the best results our company has ever achieved in a single quarter. But they also need to be put into context of an exceptional market environment. In Q1 2022, we saw strong price increases driving the outflow for working capital and thus impacting our free cash flow negatively. However, we continued to benefit from good margin management and were able to utilize business opportunities which translated into a high operating EBITDA over operating gross profit conversion ratio."

### **Both divisions continue to deliver strong results**

Both divisions strongly contributed to the results in the first quarter. The strategic rationale for our new operating model with dedicated commercial teams and the differentiated steering for our two divisions has been confirmed by the results of the first quarter. Brenntag Specialties grew substantially faster than Brenntag Essentials, according to expectations and our guidance. In Q1 2022, the market environment for both divisions were marked by high energy prices, supply shortages and inflationary cost development, particularly for transport. In this environment, Brenntag managed to maintain deliveries to customers and utilize business opportunities.

The **Brenntag Specialties** division, which builds on Brenntag's position as the largest specialty chemicals and ingredients distributor worldwide, delivered very strong results in the first quarter of 2022. The division achieved an operating gross profit of 426.2 million EUR (+46.2%). Operating EBITDA amounted to 215.4 million EUR, an increase of 76.8% compared to the previous year's quarter whereof around 80% are from organic growth. These strong results are due to a broad-based positive performance across all segments with a particularly strong growth contribution from Brenntag Specialties Americas and EMEA. Life Science industries such as Nutrition, Personal Care/HI&I, and Pharma showing a particularly strong performance.

The **Brenntag Essentials** division which markets a broad portfolio of process chemicals across a wide range of industries also showed a strong performance and achieved excellent results in the first quarter of 2022. The division reached an operating gross profit of 602.9 million EUR (+21.9%). Operating EBITDA increased by 33.9% to 271.9 million EUR compared to the prior-year period. All segments contributed to this positive performance, with North America and EMEA contributing particularly strong.

### **Project Brenntag ahead of plan**

The transformation program "Project Brenntag" continues to progress well and is ahead of plan. Since its inception, Project Brenntag has contributed

165 million EUR of additional operating EBITDA which is expected to ramp up to 220 million EUR annually by the end of 2023. Brenntag has continued with the optimization of our global site network. So far, 76 sites have been closed out of about 100 planned sites closures across all regions by 2023. Around 960 jobs out of approximately 1,300 jobs in total by 2023 have been structurally reduced in a socially responsible manner.

**Outlook confirmed despite the overall challenging conditions**

Brenntag confirms its operating EBITDA guidance to be in the range of 1,450 million to 1,550 million EUR for the financial year 2022. The further developments, particularly those resulting from the war in Ukraine and its geopolitical and economic consequences, are very difficult to predict. While Brenntag expects a strong first half of 2022, the current environment contains great uncertainties and a forecast for the development in the second half is hardly possible at present. Brenntag expects the overall geopolitical, macroeconomic, and operational conditions to remain highly challenging. However, Brenntag has navigated the different challenges of the past two years very prudently. With its resilient business model and high diversification, the company feels well positioned to manage particularly difficult conditions pro-actively and with foresight.

## Financial Results at a glance – First quarter 2022

(in EUR m)	Q1/2022	Q1/2021	Δ as reported	Δ fx adjusted
<b>Brenntag Group</b>				
Sales	4,533.1	3,132.5	44.7%	39.8%
Operating gross profit*	1,037.9	764.5	30.8%	30.8%
Operating EBITDA***	463.0	300.3	54.2%	48.8%
Operating EBITDA*** / Operating gross profit* (in %)	44.6	39.3		
Profit before tax	348.7	139.3		-
Profit after tax	254.0	100.2		-
<i>Attributable to Brenntag shareholders</i>	249.3	97.5		
Earnings per share (in EUR)	1.61	0.63		
Free cash flow	48.7	70.6		-
	<b>Mar 31, 2022</b>	<b>Dec 31, 2021</b>		
Working capital	2,495.3	2,109.8		
Net financial liabilities	2,167.5	2,070.3		
	<b>Q1/2022</b>	<b>Q1/2021</b>	<b>Δ as reported</b>	<b>Δ fx adjusted</b>
<b>Brenntag Specialties</b>				
Operating gross profit	426.2	284.3	49.9%	46.2%
Operating EBITDA	215.4	119.8	79.8%	76.8%
<b>Brenntag Essentials</b>				
Operating gross profit	602.9	472.5	27.6%	21.9%
Operating EBITDA	271.9	194.1	40.1%	33.9%
<b>All other segments</b>				
Operating gross profit	8.8	7.7	14.3%	14.3%
Operating EBITDA	-24.3	-13.6	78.7%	77.4%

\*Operating gross profit is defined as sales less cost of goods sold.

\*\*Unless indicated otherwise, growth rates are on a constant currency basis.

\*\*\*Brenntag presents operating EBITDA before holding charges and special items. Holding charges are certain costs charged between holding companies and operating companies. At Group level, these effects net to zero. Brenntag is also adjusting operating EBITDA for income and expenses arising from special items so as to improve comparability in presenting the performance of its business operations over multiple reporting periods and explain it more appropriately. Special items are income and expenses outside ordinary activities that have a special and material effect on the results of operations, such as restructurings.

**About Brenntag:**

Brenntag is the global market leader in chemicals and ingredients distribution. The company holds a central role in connecting customers and suppliers of the chemical industry. Headquartered in Essen, Germany, Brenntag has more than 17,000 employees worldwide and operates a network of about 700 sites in 78 countries. In 2021, Brenntag generated sales of around 14.4 billion EUR. The two global divisions, Brenntag Essentials and Brenntag Specialties, provide a full-line portfolio of industrial and specialty chemicals and ingredients as well as tailor-made application, marketing and supply chain solutions, technical and formulation support, comprehensive regulatory know-how, and digital solutions for a wide range of industries. In the field of sustainability, Brenntag pursues specific goals and is committed to sustainable solutions in its own sector and the industries served. Brenntag shares have been listed at the Frankfurt Stock Exchange since 2010, initially in the MDAX and since September 2021 in the DAX. In addition, the Brenntag SE shares are listed in the DAX 50 ESG and DAX ESG Target. For more information, visit [www.brenntag.com](http://www.brenntag.com).

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