# ConnectingChemistry



# Press Release

Essen, May 2, 2019

Brenntag expands its value-added services in the USA by acquiring Marlin Company, Inc.

Brenntag (WKN A1DAHH), the global market leader in chemical distribution, has acquired Marlin Company, Inc., located in Lenoir, North Carolina, USA. The company provides custom chemical blending and packaging services for liquid and powder products to a large portfolio of customers in the chemical industry in the Mid-South region. The acquisition of Marlin Company, Inc. further strengthens the value-added service strategy as well as mixing and blending business of Brenntag North America.

Markus Klähn, Member of the Management Board of Brenntag Group and CEO Brenntag North America: "Marlin's unique powder and liquid blending services for many different industries and their professional packaging and labeling system are an excellent addition to Brenntag's value-added services business. With Marlin we are perfectly positioned to expand our offerings to the surfactant HI&I blending industry in the Mid-South region."

Anthony Gerace, Brenntag Group's Managing Director for Mergers & Acquisitions: "With Marlin we will now be in a position to extend the level of service we provide to our existing customers in the area of specialty equipment and custom blending and packaging. Specifically, Marlin's emulsion and dispersion blending capabilities create additional value for our partners and expand Brenntag's commitment in this important field."

Marty G. Waters, owner of Marlin Company, Inc.: "This partnership is a significant milestone for my company and for our proud history. We are all looking forward to this exciting new chapter."

The acquired business generated sales of 7 million USD in the financial year 2018.

District Court:

## **About Brenntag:**

Brenntag, the global market leader in chemical distribution, covers all major markets with its extensive product and service portfolio. Headquartered in Essen, Germany, the company operates a global network with more than 580 locations in 73 countries and a workforce of more than 16,600 employees. In 2018, the company generated sales of EUR 12.6 billion (USD 14.8 billion). Brenntag connects chemical manufacturers and chemical users. The company supports its customers and suppliers with tailor-made distribution solutions for industrial and specialty chemicals. With more than 10,000 products and a world-class supplier base, Brenntag offers one-stop-shop solutions to around 195,000 customers. This includes specific application technology, an extensive technical support and value-added services such as just-in-time delivery, product mixing, formulation, repackaging, inventory management and drum return handling. Long-standing experience and local excellence in the individual countries characterize the global market leader for chemical distribution.

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